

# How to start, run and grow a lucrative tutoring business

with Sarah Capewell



## How can you be successful in the tutoring world?



### A little about me

July 2020 -

Head of English in a prep school

September 2020 -

Set up as a tutor and created Aster Tuition

May 2021 -

Started working with first Chinese Agent

September 2021 -

Became an accredited member of the Boarding School Association



October 2021 -

Began recruiting freelance tutors to work with Aster Tuition

**January 2023 -**

Set up networks with 5 more international agents

May 2023 -

Began process of applying for VAT registration



#### Why I created this programme in the first place

These are the questions I get asked...

How did you do it?

What do I need to know?

Is it possible for me to do what you have done?

How can I do it?



### Aster Academy

#### Nurturing Knowledge, Empowering Growth

A 12-week mentorship to launch a successful tutoring business

#### Month 1 Nurture

Key things you need to overcome to enable you to grow your brand

#### Month 2 Blossom

Taking action and making meaningful collaborations

#### Month 3 Flourish

Securing clients and guaranteeing growth



#### 5 key principles

#### Take action to create a viable tutoring business

- 1 How to step out of teaching and going it alone
- 2 Running a business that substitutes your salary
- 3 Selling into different markets
- Using social media to promote your brand
- 5 Surrounding yourself with the right people for your growth



#### **Actionable Activities**

- Research and follow others
- Earnings for now and future you
- Using socials to share your voice





#### What's going to hold you back from taking action?



Fear of not having a secure income



Not having the right connections



Not knowing how to run a business



Not understanding the international sector



## Aster Academy

Nurturing Knowledge, Empowering Growth

Introductory Offer

£500+vat

(Full price will be £1,500+vat)





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